

Workshop on Industrial Liaison & Technology Transfer in Research Infrastructures: *Best Practices and Success Factors* 26-28 September 2018, Vienna – Austria

Programme

▪ Day 1

Technology Transfer Models

9:00	Registration
9:30	
9:30	Angela Zennaro , Industrial Liaison and Technology Transfer Officer - Central European Research Infrastructure Consortium (CERIC-ERIC).
9:45	<i>Introduction and presentation of the workshop.</i>
9:45	Barbara Angelini , Technology Transfer Manager - CNR Italy (National Research Council).
10:10	<i>CNR TTO system: targets to be achieved and how TTO is set in order to reach them. Successes and failures. (+Q&A).</i>
10:10	Aude de Clercq , Technology Transfer Officer – European Space Agency (ESA).
10:50	<i>Pillars of ESA technology transfer office: how to coordinate and manage ESA researchers' outputs. Brokers network: how to manage a network of external collaborators (+Q&A)</i>
10:50	Coffee break
11:10	
11:10	Carmen Casteras , Intellectual Property Officer – Fusion for Energy (ITER project).
11:35	<i>Managing the IP in Fusion for Energy, how to shape the IP to fit with its commercialisation. (+Q&A)</i>
11:35	Working groups. Moderators: Speakers from previous session. Group discussions on:
12:35	<ul style="list-style-type: none"> • The necessary skills and tools to run a TT/IL office. • Main goals for each TT/IL related to large Research Infrastructures. • Main issues and constraints related to IL/TT in their environment.
12:35	Group presentations on the results of the previous working session.
13:00	
13:00	Lunch
14:00	

CERIC Objectives on Industrial Liaison

14:00	Angela Zennaro , Industrial Liaison and Technology Transfer Officer – CERIC-ERIC
14:05	<i>Introduction and presentation of the session.</i>
	CERIC Partner Facilities' presentations (around 10 minutes each)
14:05	<ul style="list-style-type: none"> • Their current development of IL and TT: actions usually carried out.
15:15	<ul style="list-style-type: none"> • Expectations for IL from being in CERIC: what they want to achieve within CERIC, what kind of support they would like to have from CERIC.

15:15	Coffee break
15:35	
	Working group: Round table on possible actions and synergies (moderator: Leonie van Drooge - Rathenau Instituut, Caroline Curfs - HZG):
15:35	<ul style="list-style-type: none"> • What are the common targets/strategic objectives of CERIC's Partner Facilities? • What similar actions are currently carried out among the Facilities and can be carried out commonly? What are the common actions that can be carried out in the future? • Which actions could be carried out through CERIC, as a Central European Research Infrastructure Consortium?
17:30	
19:30	Dinner

▪ Day 2

CERIC Objectives on Industrial Liaison

9:30	Matthias Girod , Project Manager – CERIC-ERIC: <i>Presentation of the day and resume of the results of day 1's sessions</i>
9:45	
9:45	Angela Zennaro , Industrial Liaison and Technology Transfer Officer – CERIC-ERIC <i>CERIC's current ILO Role and Procedure.</i>
10:00	
	Open discussion on the procedure to reach the goals defined the day before:
	<ul style="list-style-type: none"> • Role of CERIC.
10:00	<ul style="list-style-type: none"> • Coordination procedure with the Partner Facilities.
11:00	<ul style="list-style-type: none"> • Delivering the results/reports to companies, homogenisation on the type and quality. • Legal aspects: unique NDA, quotation forms, etc.
11:00	Coffee break
11:20	
	Definition of actions plan, according to the previous working sessions (moderator: Leonie van Drooge - Rathenau Instituut, Caroline Curfs - HZG): The Partner Facilities should present and reach an agreement on:
11:20	<ul style="list-style-type: none"> • Listing the actions/timings and Facilities involved. • Defining who is in charge of what in the actions defined, how to coordinate between CERIC and the Partner Facilities for the actions. • Reporting/establishing periodical meetings on TT.
12:30	
12:30	Lunch
13:30	

Commercialization of research infrastructures results

13:30 13:50	John Millard , Head of the Technology Transfer Office - Paul Scherrer Institute. <i>Commercialisation of Technology. Key points to creating and supporting successful spin-off activities from a technology centre (+Q&A).</i>
13:50 14:15	Michelle Lampson , Innovation Manager - UK Research and Innovation. <i>Cases and experiences on commercialization of new solutions and services. (+Q&A)</i>
14:15 14:40	Edward Mitchell , Head of Business Development - European Synchrotron Radiation Facility (ESRF). <i>Balancing Open Innovation against Business Opportunities. (+Q&A)</i>
14:30 14:50	Coffee break
14:50 16:00	Working session on commercialisation: key issues on commercialisation of large Research Infrastructures' solutions. Moderator: Sabine Jähmlich – DESY, Edward Mitchell – ESRF).
16:00 17:00	Transfer to the outdoor activity
17:00 18:30	Outdoor activity
19:30	Dinner

▪ Day 3

IP expectations and Financing of technology transfer projects

9:30 9:40	Angela Zennaro , Industrial Liaison and Technology Transfer Officer – CERIC-ERIC. <i>Introduction of the day</i>
9:40 10:05	Yavuz Kabuk , Intellectual Property Counsel - Philips. <i>Philips IP key aspects for technology acquisition and highlights on the negotiation phase with research institutions.</i>
10:05 10:30	Andrea Marcello , Investment Manager - European Investment Fund (EIF). <i>Financing opportunities for technology transfer. +Q&A</i>
10:30 10:55	Dušan Štric , Innovation and Industrial Liaison Officer - European Spallation Source ERIC (ESS). <i>From Invention to Innovation: The Importance of Diligent Intellectual Property Management</i>
11:00	Jana Kolar , Executive Director - CERIC-ERIC <i>Conclusions and closing of the workshop.</i>